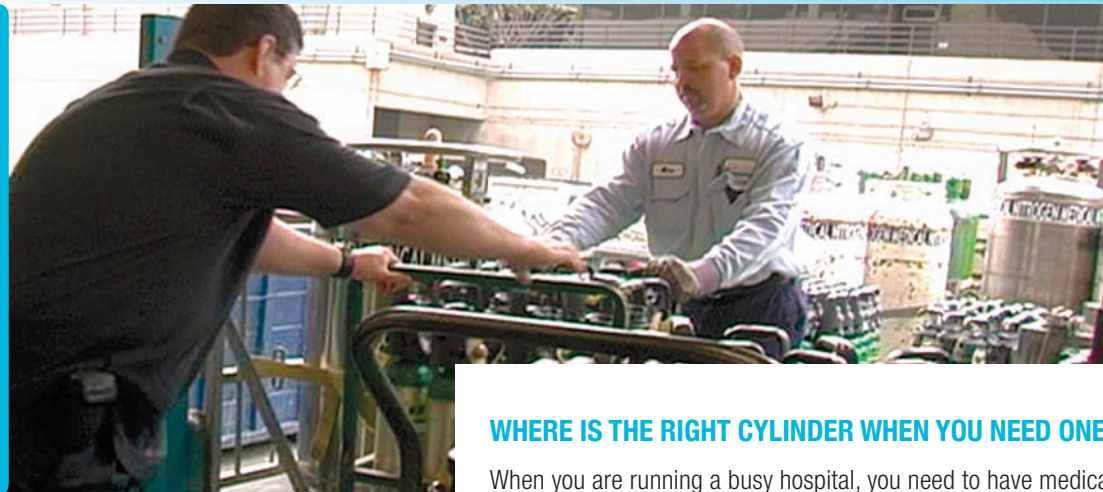




AIR LIQUIDE IN THE HOSPITAL

Total Gas Management Services



HIGH EXPECTATIONS, HIGH SATISFACTION RATES

It is our goal to live up to our customers' high expectations. A recent survey revealed a 98% overall satisfaction rate among TGM customers. In addition, the majority of customers said their expectations were exceeded.

Air Liquide Healthcare is the most sophisticated provider of cylinder management services, eliminating run outs and excessive cylinder inventory for many satisfied hospital customers across the U.S.

WORKING HARD SO YOU CAN BREATHE EASY™

WHERE IS THE RIGHT CYLINDER WHEN YOU NEED ONE?

When you are running a busy hospital, you need to have medical gas cylinders in sufficient quantities at the right time and in the right place. But, with all your other priorities for patients, this doesn't always happen. Does this sound familiar?

"Cylinder pick up is labor intensive, it's a pain."

"Departments are taking cylinders from others."

"We've had a lot of complaints...wrong cylinder, wrong size, incorrect labeling and tagging."

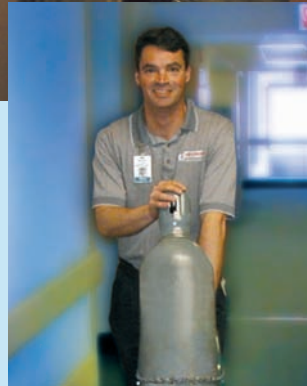
AIR LIQUIDE HEALTHCARE HAS YOUR SOLUTION

When you buy medical gases from Air Liquide Healthcare, you can also benefit from Air Liquide's innovative Total Gas Management (TGM) service. Air Liquide Healthcare will supply a highly-trained on-site medical gases technician dedicated to managing and optimizing your hospital's entire medical gas cylinder inventory.

With Air Liquide's TGM service, you can minimize the number of cylinders in your hospital and you will never worry again about medical gas cylinders being available where and when you need them.

Join the growing hospital community that relies on Air Liquide to be their cylinder management partner, so that you can focus on the job at hand—getting patients healthy.

Total Gas Management Services



AIR LIQUIDE WILL PROVIDE A PROFESSIONALLY TRAINED TECHNICIAN ONSITE TO PERFORM ALL ASPECTS OF CYLINDER MANAGEMENT:

- Order-taking from departments
- Invoice management to minimize paperwork
- Change-out of cylinders on manifolds
- Delivering of cylinders to the points of use
- Conducting physical inventories
- Ensuring continuity of supply
- Inventory optimization

...SO YOU CAN ENJOY THE FOLLOWING BENEFITS AND NEVER WORRY ABOUT CYLINDERS AGAIN:

- **Guaranteed** no more lost cylinders charges
- Significant reductions in cylinder inventory
- Improved service - the right cylinder where you need it
- Improved safety - no more empty or expired cylinders delivered to the patient
- Problems and emergency cylinder availability solved smoothly and immediately by your onsite Air Liquide Healthcare technician
- Regulatory compliance for entire cylinder inventory

WE GUARANTEE SAVINGS BY IMPROVING YOUR CURRENT METHODS OF CYLINDER MANAGEMENT.

CALL YOUR LOCAL AIR LIQUIDE HEALTHCARE ACCOUNT MANAGER, or Air Liquide Healthcare directly at

1-888-889-2793 for a free assesment of your current cylinder operations.



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THE AIR LIQUIDE DIFFERENCE

- Medical gases and services to the highest standards
- Customer service second to none
- A total commitment to the patient and those who care for them

www.US.AirLiquideHealthcare.com