

## Breathe Easy

Quarterly Newsletter— Fall 2010

PLEASE SEE PAGE 2  
FOR YOUR CHANCE TO  
WIN A PRIZE!

### Winter Weather Coming Soon...Please Drive Safely!

Volume 1, Issue 2

- Get the feel of the road by starting out slowly and testing your steering control and braking ability.
- Avoid spinning your tires when you start by gently pressing your gas pedal until the car starts to roll.
- Start slowing down at least three times sooner than you normally would when turning or stopping.
- Reduce your speed to correspond with conditions. There is no such thing as a “safe” speed range at which you may drive on snow or ice. You must be extremely cautious until you are able to determine how much traction you can expect from your tires.
- When stopping, avoid sudden movements of the steering wheel and pump the brake gently.
- Avoid locking of brakes on glazed ice as it will cause a loss of steering and control. If the vehicle has anti-lock brakes, you may apply steady pressure to the brake pedal.
- Maintain a safe interval between you and the car ahead of you according to the conditions of the pavement. Many needless rear-end crashes occur on icy streets because drivers forget to leave stopping space.
- Keep your vehicle well maintained. The lights, tires, brakes, windshield wipers, defroster, and radiator are especially important for winter driving.
- Keep your windows clear. Don't start driving until the windows are defrosted and clean - even if you're only going a short distance.
- Watch for danger or slippery spots ahead. Ice may remain on bridges even though the rest of the road is clear. Snow and ice also melt slower in shaded areas.



### Spotlight On:

#### Safe Winter Driving Tips

Stay alert



Slow down



Stay in control



### If It's Innovative, It's Air Liquide — \*NEW\* DZ-Ox™ Cylinders for ERs and EMS



Air Liquide takes pride in being on the cutting edge of new product developments that address our customers' needs when it comes to safe, quality patient care. Recently, we were approached by a current EZ-Ox™ customer who loves the product, but noted that the standard E cylinder found in most hospitals is just too large to fit onto an ER crash cart. They also learned that the various EMS services in the area love the EZ-Ox™ cylinder too. However, most ambulances run with D cylinders, so the hospital's E-sized EZ-Ox™ cylinders were not only disappearing from the hospital, but it was creating a sizing and tracking nightmare for the hospital's inventory management staff.

Air Liquide quickly determined that the easiest solution to both issues would be to offer a D-sized cylinder for ERs and ambulance services. Thus, the **DZ-Ox™** was born. DZ-Ox™ offers the same integrated valve-regulator assembly found on an EZ-Ox™, only installed on the smaller D-sized cylinder. The DZ-Ox™ cylinder fits comfortably inside the confined space of an ambulance and integrates quite easily on most patient transport gurneys. DZ-Ox™ is also ideal for implementation on a standard ER crash cart as a quick, compact supply of vital, life-saving oxygen.



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### Gas Regulator Promotional SALE!

From now until December 31, 2010, Air Liquide wants to help you out with your regulator supplies. For this limited time only, we are offering you the chance to buy up to 20 of these Western Medica cylinder gas regulators for the incredible price of only \$43.31 each. These are your standard oxygen bottle regulators that will deliver up to 25 LPM to your patients. Please call your local Account Manager to place your order. You can also contact Customer Service at 888-889-2793, and they will be happy to assist you with your purchase! Remember to mention "REGULATOR" so that you are eligible for this great deal!



### Did You Know? - Air Liquide Offers Cryo Freezer Maintenance and Repair Services?



Division of Air Liquide Healthcare America Corporation



Through its acquisition of Pacific Science, Air Liquide is proud to offer a full array of maintenance, repairs services, and service contracts on all of the name brand cryobiology freezers and refrigerators. Our service technicians have received the finest factory training and will promptly address your service and maintenance needs. We also offer cryobiology accessories at competitive prices. Please contact your local Account Manager for additional information, or feel free to call Pacific Science directly at 310-607-9964 to speak with a service professional.

For additional details, visit <http://pacificscience.com/>

### Breathe Easy...ON US!

Take a moment to learn about our new facility just outside of Las Vegas, NV and win a \$50 gift card to Best Buy!

**Instructions:** Simply print this page out, fill out the contact information, and write the answer to each question in the spaces provided. Then fax the page to the attention of John Welch at 713-896-2838. All 100% correct submissions will be put into a pool, and a winner of the gift card will be drawn at random. Submissions are due by November 10, and the winner will be notified via email on November 12.

Name: \_\_\_\_\_  
 Phone #: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Organization: \_\_\_\_\_

**Questions:**

1. How many EZ-Ox cylinders can a rack hold?  
\_\_\_\_\_
2. On what date did the new plant open?  
\_\_\_\_\_
3. How many gallons of bulk liquid oxygen can be stored in the vessel system that supports the plant?  
\_\_\_\_\_
4. What city is the plant located in (This one's tricky! Were you paying attention?)?  
\_\_\_\_\_



On August 9, Air Liquide Healthcare America (ALHAC) celebrated its grand opening of a new medical fill plant located in Henderson, NV. This plant is ALHAC's new, state-of-the-art medical oxygen filling system for both liquid and gaseous air products. Highlights of this facility include:

- State-of-the-art, ergonomically designed filling racks and quick connects for filling smaller portable cylinders.
- The latest advanced life safety system: Smoke, O2 levels, burglary with constant flow ventilation and sprinkler suppression system.
- Entire fill plant and most of storage area is totally enclosed within the 6,000 square-foot building supported by an 11,000 gallon bulk vessel system.
- Each cylinder filling rack can hold up to 96 EZ-OX, 72 E cylinders and 30 large at the same time.
- 6 employees consisting of a Plant Manager, Account Manager, two Fillers and two Drivers.



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For more information about the products and services mentioned in this newsletter, please contact your local Air Liquide Healthcare account manager for details or call Customer Service at 1-888-889-2793.